The goal of this challenge has inspired swaths of people to hit malls, digital platforms, and swap parties, in an attempt to trade their way from a earning a loonie all the way to their ultimate goal. For this class – it is a total of $300.00 or more. The skills and habits to develop are:

* Creating value for clients,
* Using persuasive techniques either orally or in writing
* Provide positive and excellent customer service
* Providing sales with integrity
* Maintaining a log (Inventory and sales) of transactions)

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| --- | --- | --- | --- | --- |
| Date: | Transaction | Amount | Completed | Total |
| Sept 8 | Collected cans and bottles from garage | 6.75 | Sept 8 | 6.75 |
| Sept 9 | One of my golfing buddies is an avid mountain biker – had a new water backpack sitting around that retailed for 39.99. Sold it to him for 15.00 | 15.00 | Sept 10 | 21.75 |
| Sept 10 |  |  |  |  |
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**Name**: Lance Kraus

**Class**: Entrepreneurship 12

**Block**: A

Overall Comments:

Learned

Challenges

Goals